



## STATE AND LOCAL TAX SERVICES

### **NAVIGATING COMPLICATED SALT TAX RULES— STATE TO STATE**

State and local tax regulations are becoming increasingly complex and creating challenges for businesses that have multi-state operations and sales activity. Nexus principles continue to evolve, and business owners must be proactive in addressing these challenges. As businesses grow and expand into new geographies, they encounter an array of complexities, changes, and variations in jurisdictional tax regulations and court rulings that need interpretation.

Windham Brannon's SALT practice is known for helping clients implement a more strategic approach to multi-state tax planning and compliance—all with a goal of reducing the effective tax rate in current and future years. In many cases, we've

helped clients recover previous overpayments made to taxing authorities.

We offer a state tax minimization review which includes a comprehensive assessment of your multi-state operations—your service and product offerings, customers, business model, assets, organizational structure, profitability, and planned expansions and transactions. This information is used to align your business goals with appropriate rules and regulations to optimize filings and maximize savings.

### **SERVICES**

- Nexus Review
- Apportionment Method Review
- Filing Method Review
- Organizational Structure Review
- Mergers and Acquisitions
- Voluntary Disclosures
- Refund Reviews
- Transaction Analysis
- Compliance Outsourcing
- Credits and Incentives Review



#### **PRACTICE LEADER**

Timothy J. Clancy, CPA  
tclancy@windhambrannon.com  
678-510-2804  
windhambrannon.com